

CANDIDATE:



Julie Sergi
Salesperson, Royal LePage Burloak Real Estate

How long have you been a member of: Organized Real Estate: **13 yrs.** RAHB: **13 yrs.**

1. Why do you want to be a Director and how will you use your skills for the benefit of the Association and its Members?

I am interested in becoming a member of the RAHB Board of Directors to effectively represent the Association and serve the members of this large and well-run organization. I am passionate about my career and feel that my success over the past 13 years as a Sales Representative in the Hamilton and Burlington area has been largely due to my ability to listen closely, communicate effectively and analyze key aspects of every transaction. I pride myself on my honesty, credibility, professionalism and fair dealing both with clients and fellow colleagues.

I am very interested in keeping the professionalism of our Board as a top priority so that the general public and our membership continue to appreciate, respect and value the service we offer. Being a Director would allow me to fundamentally give back to the Association that I have relied on for the growth and success of my business. Over the past several years, I have volunteered on a Board of Directors and a few committees, and as such I am aware of the commitment, accountability and proficiency required to be an effective board member.

Below are some of the organizations I have been a part of:

- RAHB Professionalism Task Force - 2018 to present
- RAHB Member Engagement Committee - 2017-2018
- Member of the Burlington Chamber of Commerce - October 2016 to present
- YWCA - Ongoing volunteer with "Be the Recipe for Change" - November 2016 to present
- Children's Aid Foundation of Halton: Board of Directors February 2011-September 2014 / Property Committee Chair 2012-2014

I also attend and support many fundraising events every year because volunteering and being an active member of my community is important to me.

Further to this, I have attained a Master's Degree from the University of Waterloo in Political Science, with an emphasis on human rights, race relations, feminist and diversity theory. The time spent at University fostered my critical thinking skills, research and formal writing skills, as well as debate and discussion on key political and theoretical ideas.

Recently I was requested to be a Mentor for a new Sales Representative within my own Brokerage, as my Broker felt my helpful and communicative personality would be ideal to encourage and support a fellow colleague.

I feel that I am in a great position to engage with the membership and the Association because of my long standing career within the Hamilton/Burlington area, my commitment to the industry and the many relationships I have created and maintained with my fellow associates over the past decade. I would be humbled to be a member of the Board of Directors.

Thank you for reviewing my candidacy profile and considering my nomination.